1 5 AUG 1977

MEMORANDUM FOR THE RECORD

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FROM:

Cnier, Industrial Security Task Force

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SUBJECT:

Conversation with

(U/AIUO)

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(U/AIUO) On 26 July 1977, Messrs. in his office. him essentially to discuss items of mutual interest. It was understood prior to the meeting that no discussion of the survey activity would be undertaken. The meeting lasted STATINTL from 0900 to approximately 1025 hours.

2. (U/AIUO) After an exchange of amenities, Mr. explained that he wanted to chat with us about security in general as it impacts upon . He indicated that in his present position he is, among other things, respon-STATINTLHe indicated that is facing some financial constraints, notwithstanding the fact that they have just received a contract for a

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STATINTLthat the plant has decreased its number of employees from It was noted over 30,000 to approximately 19,000 at the present time and that the recently won contract will do nothing to increase jobs but will simply enable to make labor cutbacks less to make labor cutbacks less STATINTIthan had been anticipated.

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(U/AIUO)

continued by stating that he STATINTLis concerned with the variations in contractual standards for security purposes. It was indicated that the variations occur from one security representative to another, as well as from one government agency to another. He also indicated that the variations in these standards occur from contractor to contractor. The variations cited are most noted when a facility previously used for sensitive activities is reoccupied and used for similarly sensitive activities on behalf



of a different agency or even a different element of the same agency. It is not uncommon, according to that restructuring is required even though, in the contractor's view, the sensitivity of the previous activity is equivalent to that of the incoming program.

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- 4. (U/AIUO) In response, I indicated that I was quite sympathetic to his concerns and was aware of the desire on the part of industry for one unequivocal standard. It was further noted that in 1973 a USIB publication attempted to accomplish this standardization by issuing minimum standards. It was mutually agreed that this approach has not solved the difficulty, and agreed that this approach has not solved the difficulty, and agreed with my statement that most often the race of a standard, which tends to be a minimum, is that which is applied and that that standard is further eroded by the requesting and the receiving of waivers. Thus, while I acknowledged the efficacy of his concern, he appeared to recognize my concern vis-a-vis the constant efforts to water down minimum standards.
- 5. (U/AIUO) I then prefaced the following remarks by stating that they did, in fact, represent my personal views and did not necessarily reflect the official position of the Agency. With that as a preamble, I stated that I normally review any given security requirement as part of the mosaic of the entire "security package." I further stated that no standard is designed for inflexible application, but merely reflects the present thinking in a general way of the manner in which an all-encompassing security program should be applied in the greatest number of instances. I pointed out that in the final analysis, the security package designed and applied should result from a thorough review of the threat to be dealt with and the desirability of the target. Then follows the application of a reasonable security package.
- of variable he has round in the physical security construction area is a the unapproved, Diebold, mercantile vault door on the vault. (He had unwittingly chosen an ideal example.) I explained to him that more than five years ago, a waiver was granted for the installation of this door which, according to the available records, was granted as an interim measure pending the availability of a Class 5 door. I further pointed out that there was some mystery attached to this waiver since at that time Class 5 vault doors were generally available. However, it was acknowledged that, from time to time, such items are in short supply and a delay of several months is not uncommon.

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- (U/AIUO) As a follow-on to this discussion. I indicated that many times waivers are granted with regard to certain security elements, following the threat and target desirability approach, if compelling need exists and other factors are involved, such as time, excessive cost, and the like.
- (U/AIUO) A brief discussion was held regarding the Agency's badge machine, which he is quite familiar with. He indicated that he felt it would be wise for the Agency, once the SACS is fully operational, to hold a seminar or meeting of sorts to which various industrial security representatives would be invited.

  Stated view is that the device should be shared and made available throughout industry to improve security of contractors.

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9. (U/AIUO) described his desire to be a bridge for better understanding between the Agency and described his desire to be He stated that although security at Industrial Security Manager, to consult with him and, where necessary, to hold face-to-face meetings with Agency security representatives in the interest of problem solving.

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10. (U/AIUO) The foregoing occupied a relatively small portion of the visit. For the better portion of the visit, held the floor. He related stories and anecdotes concerning his period of employment with the Agency; commented on his daughter's present employment with the Agency; and noted

(U/AIUO) At the conclusion, I advised him that it was my view, and that I believed Mr. Gambino shared my view, that when any security guidance provided should appear in serious conflict in any respect, neither he nor the secu-rity officers a should be reluctant to contact Head-quarters Security for clarification.

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(U/AIUO) In the aggregate, the discussion was less 12. official than it was a case of desiring to chat with the visitors from the Agency. This is not to say that desiring to chat

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ADMRO:

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did not, in fact, wish to express a concern as indicated above. But, the official aspect simply slipped away as personal nature.

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